

MINNESOTA WOMEN OF TODAY
Profit & Loss Budget vs. Actual

June 2008 through May 2009

	Jun '08 - May 09	Budget	\$ Over Budget	% of Budget
Income				
40 - SALES				
402 - STATE STORE SALES TAXABLE	2,087.01	5,100.00	-3,012.99	40.9%
403 - STATE STORE SALES NON-TAXABLE	135.00	600.00	-465.00	22.5%
405 - PE MANUAL SALES	0.00	50.00	-50.00	0.0%
Total 40 - SALES	2,222.01	5,750.00	-3,527.99	38.6%
42 - PROMOTIONALS				
420 - W & M DONATIONS	1,273.02	3,500.00	-2,226.98	36.4%
423 - Outside Vendor Sales	200.00	600.00	-400.00	33.3%
424 - PROMOTIONALS	2,630.80	5,000.00	-2,369.20	52.6%
427 - SHIRTS (STATE STORE)	1,078.00	2,000.00	-922.00	53.9%
42 - PROMOTIONALS - Other	730.19	800.00	-69.81	91.3%
Total 42 - PROMOTIONALS	5,912.01	11,900.00	-5,987.99	49.7%
422 - FINANCE COMMITTEE				
4221 - Finance Committee Fundraiser	2,690.00	3,700.00	-1,010.00	72.7%
Total 422 - FINANCE COMMITTEE	2,690.00	3,700.00	-1,010.00	72.7%
430 - CIP SUBSCRIPTION				
431 - STATE DUES	43,670.00	63,160.00	-19,490.00	69.1%
432 - NATIONAL DUES	5,520.00	7,895.00	-2,375.00	69.9%
433 - CHARTER FEE & EXTENSION	60.00	100.00	-40.00	60.0%
44 - PROGRAMMING				
4492 - O/S YOUNG ADULT	0.00	200.00	-200.00	0.0%
4494 - O/S PDC	200.00	200.00	0.00	100.0%
4495 - Women Who Impact	0.00	100.00	-100.00	0.0%
Total 44 - PROGRAMMING	200.00	500.00	-300.00	40.0%
444 - PERSONAL ENRICHMENT				
4441 - PE VIDEOS	49.00	100.00	-51.00	49.0%
Total 444 - PERSONAL ENRICHMENT	49.00	100.00	-51.00	49.0%
45 - CONVENTIONS				
450 - FOUNDATION GUESTS	34.00	75.00	-41.00	45.3%
454 - WINTER STATE	63.00	12,000.00	-11,937.00	0.5%
455 - MNJOTS	2,225.00	2,225.00	0.00	100.0%
456 - LOTS	0.00	1,500.00	-1,500.00	0.0%
457 - DECEMBER EXEC	1,779.50	1,832.50	-53.00	97.1%
4581 - PRES/SD RETREAT	1,752.00	1,752.00	0.00	100.0%
4582 - TRAIN THE TRAINER	0.00	0.00	0.00	0.0%
4583 - Twins Game	-10.00	0.00	10.00	0.0%
Total 45 - CONVENTIONS	5,843.50	19,384.50	-13,541.00	30.1%
459 - NAMETAGS				
459 - NAMETAGS	280.00	280.00	0.00	100.0%
46 - INTEREST				
461 - CHAPTER MAILING SUBSCRIP	100.00	100.00	0.00	100.0%
462 - FINANCE CHARGES	55.55	75.00	-19.45	74.1%
47 - NEWSLET				
471 - PERSONAL MESSAGES	330.00	600.00	-270.00	55.0%
473 - NEWSLET RETURNS	60.00	75.00	-15.00	80.0%
474 - NEWSLET ADVERTISING	0.00	150.00	-150.00	0.0%
Total 47 - NEWSLET	390.00	825.00	-435.00	47.3%
48 - INSURANCE-CHAP LIABILITY				
481 - MISCELLANEOUS INCOME	4,401.00	4,737.00	-336.00	92.9%
482 - MEMBERSHIP LATE FEE	430.00	450.00	-20.00	95.6%
483 - POA/BOOK OF FORMS	725.00	900.00	-175.00	80.6%
490 - Marketing				
490.2 - MARKETING PROJECT FAIR	150.00	150.00	0.00	100.0%
Total 490 - Marketing	150.00	150.00	0.00	100.0%
495 - ONTO				
496 - NATIONAL CAMPAIGN	1,175.00	1,600.00	-425.00	73.4%
497 - OTHER				
4974 - POLO/SWEATSHIRT-EC (IO)	-37.00	0.00	37.00	0.0%
4975 - STATE PRESIDENT GIFT (IO)	120.00	0.00	120.00	0.0%
4977 - DONATIONS-MANUAL PRGTG	0.00	100.00	-100.00	0.0%
4978 - DONATION-FOUNDATION	0.00	500.00	-500.00	0.0%
4979 - EXEC COUNCIL PHOTOS (IO)	256.49	256.49	0.00	100.0%
Total 497 - OTHER	339.49	856.49	-517.00	39.6%
Total Income	75,820.98	124,628.99	-48,808.01	60.8%
Expense				
50 - NATL DUES				
502 - CHARTER & EXTENSION EXP	0.00	100.00	-100.00	0.0%
502.1 - CHARTER BANQUET MILEAGE	0.00	100.00	-100.00	0.0%
503 - NEW MEMBER PACKETS	132.67	250.00	-117.33	53.1%
504 - NEW MBR PACKETS-GIFT CERT	10.00	75.00	-65.00	13.3%
51 - COST OF SALES				
5101 - STATE STORE COST	1,146.17	4,000.00	-2,853.83	28.7%
511 - POSTAGE & MAILINGS	0.00	50.00	-50.00	0.0%
Total 51 - COST OF SALES	1,146.17	4,050.00	-2,903.83	28.3%
52 - PROMOTIONAL EXP				
521 - W&M PROMOTIONALS	1,856.27	2,800.00	-943.73	66.3%
527 - CLOTHING	704.50	1,170.00	-465.50	60.2%
Total 52 - PROMOTIONAL EXP	2,560.77	3,970.00	-1,409.23	64.5%
5241 - Finance Committee Fundraiser				
5241 - Finance Committee Fundraiser	603.31	1,100.00	-496.69	54.8%
53 - CHAPTER SERVICE CENTER				
531 - PAYROLL				
5311 - TRAINING-EXEC. DIRECTOR	0.00	200.00	-200.00	0.0%
532 - UNEMPLOYMENT-MN/FUTA	129.00	275.00	-146.00	46.9%
5322 - RETIREMENT-BENEFIT	3,525.50	5,500.00	-1,974.50	64.1%
533 - FICA/MEDIC MATCH	880.75	1,500.00	-619.25	58.7%
534 - WORKERS COMPENSATION	0.00	250.00	-250.00	0.0%
531 - PAYROLL - Other	11,513.00	18,950.00	-7,437.00	60.8%

**MINNESOTA WOMEN OF TODAY
Profit & Loss Budget vs. Actual**

June 2008 through May 2009

	Jun '08 - May 09	Budget	\$ Over Budget	% of Budget
Total 531 - PAYROLL	16,048.25	26,675.00	-10,626.75	60.2%
535 - GEN OFF SUPPLIES/MISC	298.04	350.00	-51.96	85.2%
536 - MILEAGE - CSC	95.26	200.00	-104.74	47.6%
537 - MILEAGE - CONVENTIONS	88.44	400.00	-311.56	22.1%
538 - OFFICE EQUIPMENT MAINT	1,265.21	1,600.00	-334.79	79.1%
5381 - OFFICE EQUIPMENT PURCHASE	0.00	300.00	-300.00	0.0%
5382 - MISC SMALL OFFICE EQUIP	0.00	100.00	-100.00	0.0%
539 - EXEC COUNCIL EQUIP/MAINT	0.00	25.00	-25.00	0.0%
5390 - OFFICE MAINT & SUPPLIES				
5391 - TELEPHONE - CSC	869.21	1,300.00	-430.79	66.9%
5392 - PRINTING - CSC	0.00	200.00	-200.00	0.0%
5393 - POSTAGE - CSC	674.53	1,000.00	-325.47	67.5%
5393.1 - STATEMENT POSTAGE	0.00	50.00	-50.00	0.0%
5394 - RENT - CSC	3,825.00	5,100.00	-1,275.00	75.0%
5396 - CHAPTER MAILING POSTAGE	497.96	650.00	-152.04	76.6%
Total 5390 - OFFICE MAINT & SUPPLIES	5,866.70	8,300.00	-2,433.30	70.7%
5397 - GEN LIABILITY INSURANCE	3,991.24	3,991.24	0.00	100.0%
5398 - STAFF REPORT/AGENDA PRINT	0.00	10.00	-10.00	0.0%
Total 53 - CHAPTER SERVICE CENTER	27,653.14	41,951.24	-14,298.10	65.9%
5399 - WEB MASTER/SITE				
5399.1 - WEB DEVELOPMENT	0.00	1,000.00	-1,000.00	0.0%
5399 - WEB MASTER/SITE - Other	179.47	300.00	-120.53	59.8%
Total 5399 - WEB MASTER/SITE	179.47	1,300.00	-1,120.53	13.8%
54 - AWARDS				
541 - PRES QUARTERLY AWARDS	1,020.25	1,100.00	-79.75	92.8%
542 - YEAR END AWARDS	181.77	500.00	-318.23	36.4%
543 - EXEC COUNCIL PLAQUES	0.00	375.00	-375.00	0.0%
544 - MEMBERSHIP INCENTIVES	67.92	450.00	-382.08	15.1%
545 - FIRED-UP DPM/OUT LPM	161.31	220.00	-58.69	73.3%
5451 - Project of the Quarter	1.49	15.00	-13.51	9.9%
546 - SUCCESS SYSTEM	51.02	150.00	-98.98	34.0%
Total 54 - AWARDS	1,483.76	2,810.00	-1,326.24	52.8%
5441 - EXTENSION INCENTIVES	0.00	100.00	-100.00	0.0%
5442 - EXTENSION CHAPTER MANUALS	0.00	150.00	-150.00	0.0%
547 - PROGRAMMING/AWARDS				
5475 - SPE/YR END ENTRY	0.00	75.00	-75.00	0.0%
5476 - PERSONAL ENRICHMENT				
5474 - PE VIDEOS	0.00	100.00	-100.00	0.0%
5476 - PERSONAL ENRICHMENT - Other	50.73	90.00	-39.27	56.4%
Total 5476 - PERSONAL ENRICHMENT	50.73	190.00	-139.27	26.7%
5481 - O/S YOUNG ADULT	0.00	200.00	-200.00	0.0%
5482 - OUTSTANDING PDC	0.00	100.00	-100.00	0.0%
5484 - WOMEN WHO IMPACT	0.00	100.00	-100.00	0.0%
Total 547 - PROGRAMMING/AWARDS	50.73	665.00	-614.27	7.6%
55 - NEWSLET EXP				
551 - NEWSLET PRINTING	1,562.60	2,000.00	-437.40	78.1%
552 - NEWSLET POSTAGE	1,186.34	1,800.00	-613.66	65.9%
553 - NEWSLET RETURNS	26.50	50.00	-23.50	53.0%
555 - NEWSLET AD SOLICITATION	0.00	50.00	-50.00	0.0%
Total 55 - NEWSLET EXP	2,775.44	3,900.00	-1,124.56	71.2%
56 - CONVENTION				
560 - CONVENTION GUESTS	0.00	75.00	-75.00	0.0%
564 - WINTER STATE	0.00	14,000.00	-14,000.00	0.0%
565 - MNJOTS	2,225.00	2,225.00	0.00	100.0%
566 - LOTS	0.00	1,000.00	-1,000.00	0.0%
567 - DECEMBER EXECUTIVE COUNCIL	1,845.09	1,900.09	-55.00	97.1%
5671 - PRES/SDEL RETREAT	1,751.85	1,751.85	0.00	100.0%
Total 56 - CONVENTION	5,821.94	20,951.94	-15,130.00	27.8%
568 - NAMETAGS - EX COUN	348.42	348.42	0.00	100.0%
569 - OFFICER EXPENSE	5,631.29	18,653.00	-13,021.71	30.2%
5691 - SPEAKERS	1,950.00	2,200.00	-250.00	88.6%
5692 - MISCELLANEOUS COUNCIL				
5691.1 - CHAP/FAM FELLOWSHIP SVC	0.00	20.00	-20.00	0.0%
5692.2 - PUBLIC RELATIONS-SPM PRESS ...	0.00	50.00	-50.00	0.0%
Total 5692 - MISCELLANEOUS COUNCIL	0.00	70.00	-70.00	0.0%
5693 - TRAINING				
5693.1 - Train the Trainer	0.00	0.00	0.00	0.0%
5693 - TRAINING - Other	37.26	50.00	-12.74	74.5%
Total 5693 - TRAINING	37.26	50.00	-12.74	74.5%
570 - AUDIT	3,000.00	3,000.00	0.00	100.0%
571 - BAD DEBTS	0.00	100.00	-100.00	0.0%
572 - Bank Expense	10.00	50.00	-40.00	20.0%
573 - BONDING	198.00	198.00	0.00	100.0%
574 - DEPRECIATION/OFFICE EQUIP	0.00	800.00	-800.00	0.0%
575 - FIRST TIMERS	49.75	200.00	-150.25	24.9%
576 - GIFTS FOR SPEAKERS&HOSTS	49.41	150.00	-100.59	32.9%
577 - LEGAL COSTS	25.00	25.00	0.00	100.0%
58 - MEETINGS				
580 - FUTURE DIRECTIONS CHAIR	114.00	250.00	-136.00	45.6%
582 - MILEAGE- FOUNDATION VISITS	30.00	30.00	0.00	100.0%
584 - MILEAGE - STUDY COMMITTEE	65.58	150.00	-84.42	43.7%
5841 - STUDY COMMITTEE	0.00	50.00	-50.00	0.0%
5842 - MEMBERSHIP MGMT COMM	69.00	200.00	-131.00	34.5%
5844 - STRATEGIC PLAN COMM	0.00	25.00	-25.00	0.0%
5872 - MANUAL REVIEW COMMITTEE	0.00	25.00	-25.00	0.0%
5873 - PROFESSIONAL BROCHURE	0.00	500.00	-500.00	0.0%
5890 - MARKETING COMMITTEE	559.00	1,200.00	-641.00	46.6%

MINNESOTA WOMEN OF TODAY
Profit & Loss Budget vs. Actual

June 2008 through May 2009

	Jun '08 - May 09	Budget	\$ Over Budget	% of Budget
Total 58 - MEETINGS	837.58	2,430.00	-1,592.42	34.5%
586 - MISCELLANEOUS EXPENSE	0.00	75.00	-75.00	0.0%
587 - PAPER/PRINTING/STATIONERY	354.13	400.00	-45.87	88.5%
5871 - MANUAL PRINTING	0.00	25.00	-25.00	0.0%
588 - POA & BOOK OF FORMS	1,130.44	1,130.44	0.00	100.0%
5891 - GOLD TEAM	0.00	75.00	-75.00	0.0%
5892 - PAST PRESIDENT EXPENSE	34.76	250.00	-215.24	13.9%
59 - NATIONAL				
590 - USWT NEWSLETTER	0.00	0.00	0.00	0.0%
591 - USWT CONVENTION EXPENSE	500.00	1,250.00	-750.00	40.0%
592 - NATIONAL ENTRY FEES	0.00	10.00	-10.00	0.0%
593 - NATIONAL CAMPAIGN FUND	50.00	50.00	0.00	100.0%
594 - ONTO	620.04	1,200.00	-579.96	51.7%
595 - US AMBASSADOR	60.00	50.00	10.00	120.0%
596 - NATIONAL SPEAKER FUND	0.00	125.00	-125.00	0.0%
597 - SISTER STATE	0.00	25.00	-25.00	0.0%
Total 59 - NATIONAL	1,230.04	2,710.00	-1,479.96	45.4%
Total Expense	62,773.48	122,308.04	-59,534.56	51.3%
Net Income	13,047.50	2,320.95	10,726.55	562.2%