

# Minnesota Women of Today Proposed - Mid Year Budget

	2023 - 2024 YTD	2023 - 2024 Budget	2023 - 2024 YE Proposed Budget
<b>Income</b>			
<b>40 SALES</b>			
402 STATE STORE SALES TAXABLE	1,070.10	5,000.00	4,000.00
403 STATE STORE SALES NON-TAXABLE	1.87	200.00	200.00
404 STATE STORE GIFT CERT (NON-TX)	(40.00)	200.00	200.00
<b>Total 40 SALES</b>	<b>1,031.97</b>	<b>5,400.00</b>	<b>4,400.00</b>
<b>42 WAYS &amp; MEANS</b>			
420 W & M DONATIONS	1,147.09	3,000.00	3,000.00
<b>Total 42 WAYS &amp; MEANS</b>	<b>1,147.09</b>	<b>3,000.00</b>	<b>3,000.00</b>
<b>422 FINANCE COMMITTEE</b>			
4221 FINANCE COMMITTEE FUNDRAISER	2,763.00	6,000.00	6,000.00
<b>Total 422 FINANCE COMMITTEE</b>	<b>2,763.00</b>	<b>6,000.00</b>	<b>6,000.00</b>
<b>43 MEMBERSHIP DUES</b>			
431 STATE DUES	23,400.00	41,580.00	41,580.00
432 NATIONAL DUES	2,665.00	4,620.00	4,620.00
<b>Total 43 MEMBERSHIP DUES</b>	<b>26,065.00</b>	<b>46,200.00</b>	<b>46,200.00</b>
<b>430 CIP/CHAP MAILING SUBSCRIPTIONS</b>			
<b>44 PROGRAMMING</b>			
444 PERSONAL ENRICHMENT	65.00	150.00	150.00
4441 PE VIDEOS	50.00	100.00	100.00
445 COMMUNITY CONNECTIONS AWARDS		60.00	60.00
4492 O/S YOUNG ADULT	125.00	200.00	200.00
4494 PERSON WITH DETERMINATION	75.00	100.00	100.00
4495 WOMEN WHO IMPACT		100.00	100.00
<b>Total 44 PROGRAMMING</b>	<b>315.00</b>	<b>710.00</b>	<b>710.00</b>
<b>45 CONVENTIONS</b>			
<b>453 FALL STATE</b>			
454 WINTER STATE	1,217.00	10,000.00	9,000.00
455 MNJOTS	4,808.00	4,000.00	4,808.00
456 LOTS		1,000.00	1,000.00
457 MID YEAR EXEC	842.00	800.00	842.00
4581 PRES/SD RETREAT	369.00	500.00	369.00
4583 MARCH PLANNING		100.00	100.00
<b>Total 45 CONVENTIONS</b>	<b>7,236.00</b>	<b>16,400.00</b>	<b>16,119.00</b>
<b>47 NEWSLET</b>			
471 PERSONAL MESSAGES	56.00	75.00	75.00
473 NEWSLET RETURNS	2.00	15.00	15.00
<b>Total 47 NEWSLET</b>	<b>58.00</b>	<b>90.00</b>	<b>90.00</b>
48 INSURANCE-CHAP LIABILITY	11.00	12,000.00	12,000.00
480 OTHER INCOME			

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4801 NAMETAGS (also ref w/569.5)	288.00	400.00	288.00
481 MISCELLANEOUS INCOME	25.00	600.00	600.00
482 MEMBERSHIP LATE FEE	50.00	200.00	100.00
4821 ANNUAL REGISTRATION LATE FEE	90.00	100.00	90.00
4822 990 LATE FEE		100.00	-
4823 INTEREST	142.38	100.00	175.00
4824 A/R LATE FEES	4.00	20.00	10.00
4825 TWINS GAME (IO)	3,087.69	-	3,087.69
<b>Total 480 OTHER INCOME</b>	<b>3,687.07</b>	<b>1,520.00</b>	<b>4,350.69</b>
<b>483 DONATIONS</b>			
483.1 POA/BOOK OF FORMS DONATIONS	640.00	450.00	640.00
483.5 MISC. DONATIONS	39.11		39.11
<b>Total 483 DONATIONS</b>	<b>679.11</b>	<b>450.00</b>	<b>679.11</b>
<b>490 MARKETING</b>			
490.2 MARKETING PROJECT FAIR	80.00	200.00	80.00
490.4 MARKETING PROMOTIONS	144.00	300.00	300.00
<b>Total 490 MARKETING</b>	<b>224.00</b>	<b>500.00</b>	<b>380.00</b>
<b>495 NATIONAL CONV FUNDRAISING</b>			
4951 ONTO	529.00	2,000.00	2,000.00
<b>Total 495 NATIONAL CONV FUNDRAISING</b>	<b>529.00</b>	<b>2,000.00</b>	<b>2,000.00</b>
<b>497 OTHER</b>			
4974 EXEC COUNCIL SHIRTS (IO)	105.00	-	105.00
4975 STATE PRESIDENT GIFT (IO)	105.00	-	-
<b>Total 497 OTHER</b>	<b>210.00</b>	<b>-</b>	<b>105.00</b>
<b>Total Income</b>	<b>43,956.24</b>	<b>94,270.00</b>	<b>96,033.80</b>
<b>Gross Profit</b>	<b>43,956.24</b>	<b>94,270.00</b>	<b>96,033.80</b>
<b>Expenses</b>			
50 NATL DUES	1,370.00	4,620.00	4,620.00
<b>502 CHARTER &amp; EXTENSIONS</b>			
502.1 CHARTER & EXTENSION EXP	0.00	40.00	40.00
<b>Total 502 CHARTER &amp; EXTENSIONS</b>	<b>\$ 0.00</b>	<b>40.00</b>	<b>40.00</b>
<b>503 MEMBERSHIP PROGRAMS</b>			
503.2 NEW MBR PACKETS-GIFT CERT		300.00	300.00
503.3 MEMBERSHIP PROGAMS		75.00	75.00
<b>Total 503 MEMBERSHIP PROGRAMS</b>	<b>-</b>	<b>375.00</b>	<b>375.00</b>
<b>51 COST OF SALES</b>			
5101 STATE STORE COST	1,388.60	3,000.00	2,000.00
5102 CREDIT CARD FEES	6.57		

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<b>Total 51 COST OF SALES</b>	<b>1,395.17</b>	<b>3,000.00</b>	<b>2,000.00</b>
<b>516 STATE STORE MANAGER</b>			
5161 STATE STORE MGR-MILEAGE		50.00	-
5162 STATE STORE MGR-REGISTRATION		320.00	-
<b>Total 516 STATE STORE MANAGER</b>	<b>-</b>	<b>370.00</b>	<b>-</b>
<b>52 PROMOTIONAL EXP</b>			
521 W&M PROMOTIONALS			
<b>Total 52 PROMOTIONAL EXP</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>5241 FINANCE COMMITTEE FUNDRAISER</b>	<b>1,110.81</b>	<b>500.00</b>	<b>1,300.00</b>
<b>53 CHPTR SVC CTR</b>			
<b>531 PAYROLL</b>			
531.1 PAYROLL EXPENSE	10,247.85	18,500.00	18,500.00
531.2 UNEMPLOYMENT-MN/FUTA	18.00	80.00	80.00
531.4 FICA/MEDIC MATCH	784.08	1,500.00	1,500.00
531.5 WORKERS COMPENSATION		200.00	200.00
<b>Total 531 PAYROLL</b>	<b>11,049.93</b>	<b>20,280.00</b>	<b>20,280.00</b>
<b>532 CHPTR SVC CTR EXP</b>			
5311 TRAINING-EXEC. DIRECTOR		200.00	200.00
535 GEN OFF SUPPLIES/MISC	71.46	150.00	150.00
536 MILEAGE - CSC		400.00	200.00
537 MILEAGE - CONVENTIONS		200.00	200.00
538 OFFICE EQUIPMENT MAINT	508.90	400.00	1,000.00
5381 OFFICE EQUIPMENT PURCHASE	668.00	150.00	800.00
5383 EQUIPMENT LEASE	854.82	1,000.00	1,000.00
539 EXEC COUNCIL EQUIP/MAINT	120.27	500.00	200.00
5391 PHONE, INTERNET, CLOUD HSTG	550.09	1,500.00	1,100.00
5393 POSTAGE - CSC	347.42	900.00	700.00
5394 RENT - CSC	3,200.00	4,800.00	4,800.00
<b>Total 532 CHPTR SVC CTR EXP</b>	<b>6,320.96</b>	<b>10,200.00</b>	<b>10,350.00</b>
<b>Total 53 CHPTR SVC CTR</b>	<b>17,370.89</b>	<b>30,480.00</b>	<b>30,630.00</b>
<b>5397 GEN LIABILITY INSURANCE</b>	<b>2,645.50</b>	<b>12,000.00</b>	<b>12,000.00</b>
<b>5399 WEBSITE</b>			
5399.1 WEBMASTER SERVICES	625.00	1,500.00	1,500.00
5399.2 WEBTEAM CONVENTIONS		320.00	220.00
5399.3 WEBSITE EXP - DOMAIN	224.00	50.00	224.00
5399.5 WEBSITE TECHNOLOGY	92.47	200.00	200.00
<b>Total 5399 WEBSITE</b>	<b>941.47</b>	<b>2,070.00</b>	<b>2,144.00</b>
<b>54 AWARDS</b>			
541 PRES TRIMESTER AWARDS	1,432.96	1,300.00	1,500.00
542 YEAR END AWARDS		500.00	500.00

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543 EXEC COUNCIL YEAR END GIFT		200.00	200.00
544 MEMBERSHIP INCENTIVES	5.00	300.00	300.00
<b>Total 54 AWARDS</b>	<b>1,437.96</b>	<b>2,300.00</b>	<b>2,500.00</b>
<b>546 EXTENSION EXPENSES</b>			
5462 EXTENSION INCENTIVES		100.00	100.00
<b>Total 546 EXTENSION EXPENSES</b>	<b>\$ 0.00</b>	<b>100.00</b>	<b>100.00</b>
<b>547 PROG/AWARDS</b>			
5474 PE VIDEOS	13.15	20.00	20.00
5476 PERSONAL ENRICHMENT	32.48	65.00	65.00
5482 PERSON WITH DETERMINATION		200.00	200.00
5481 O/S YOUNG ADULT		100.00	100.00
5484 WOMEN WHO IMPACT		100.00	100.00
<b>Total 547 PROG/AWARDS</b>	<b>45.63</b>	<b>485.00</b>	<b>485.00</b>
<b>55 NEWSLET EXP</b>			
551 NEWSLET PRINTING	1,548.25	2,100.00	2,300.00
552 NEWSLET POSTAGE	1,089.62	1,500.00	1,500.00
553 NEWSLET RETURNS		15.00	15.00
556 NEWSLET - EDITOR CONV REGIS	109.00	320.00	320.00
<b>Total 55 NEWSLET EXP</b>	<b>2,746.87</b>	<b>3,935.00</b>	<b>4,135.00</b>
<b>56 CONVENTION</b>			
560 CONVENTION GUESTS		100.00	-
563 FALL STATE			
564 WINTER STATE		11,000.00	11,000.00
565 MNJOTS	6,021.10	4,500.00	6,021.10
566 LOTS		600.00	600.00
567 MID YEAR EXEC	326.24	1,000.00	326.24
5671 PRES/SDEL RETREAT	369.00	400.00	369.00
5672 MARCH PLANNING		100.00	100.00
5675 CONVENTION STIPEND	240.00	520.00	520.00
5676 CONVENTION STIPEND ACCOUNTANT	52.00	320.00	320.00
<b>Total 56 CONVENTION</b>	<b>7,008.34</b>	<b>18,540.00</b>	<b>19,256.34</b>
<b>569 OFFICER EXPENSE</b>			
569.01 INCENTIVES/SUPPLIES	791.07	4,315.00	3,750.00
569.04 MILEAGE EXPENSE	322.24	3,165.25	2,500.00
<b>Total 569 OFFICER EXPENSE</b>	<b>1,113.31</b>	<b>7,480.25</b>	<b>6,250.00</b>
<b>5692 MISC. COUNCIL</b>			
569.5 NAMETAGS - EXEC COUNCIL	244.80	-	275.00
569.6 PAST PRESIDENT EXPENSE	56.25	275.00	275.00
<b>Total 5692 MISC. COUNCIL</b>	<b>301.05</b>	<b>275.00</b>	<b>550.00</b>
<b>58 MEETINGS</b>			
580 FUTURE DIRECTIONS CHAIR - REG	109.00	320.00	320.00

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582 MILEAGE- FOUNDATION VISITS		10.00	10.00
584 MILEAGE - STUDY COMMITTEE	15.12	100.00	100.00
5842 MEMB MGMT COMM - REG	109.00	320.00	320.00
5889 MARKETING COMM - OTHER EXP		300.00	300.00
<b>Total 58 MEETINGS</b>	<b>233.12</b>	<b>1,050.00</b>	<b>1,050.00</b>
<b>586 OTHER EXPENSES</b>			
5861 MISCELLANEOUS EXPENSE		25.00	25.00
5862 BAD DEBTS		100.00	100.00
5863 BANK-SQUARE-PAYPAL FEES	17.04	100.00	50.00
5864 BONDING	169.00	169.00	169.00
5865 GIFTS FOR SPEAKERS & HOSTS		100.00	-
5866 LEGAL COSTS		30.00	30.00
5867 TWINS GAME EXPENSE	3,082.20		3,082.20
5868 FIRST TIMERS	109.00	350.00	350.00
<b>Total 586 OTHER EXPENSES</b>	<b>3,377.24</b>	<b>874.00</b>	<b>3,806.20</b>
<b>588 PAPER &amp; PRINTING</b>			
587 PAPER/PRINTING/STATIONERY	65.23	800.00	400.00
5881 PLAN OF ACTION PRG & PSG	375.88	375.00	375.88
<b>Total 588 PAPER &amp; PRINTING</b>	<b>441.11</b>	<b>1,175.00</b>	<b>775.88</b>
<b>59 NATIONAL</b>			
591 USWT CONVENTION EXPENSE	600.00	1,750.00	1,750.00
594 ONTO	607.00	1,000.00	1,000.00
595 US AMBASSADOR (I/O)	75.68	65.00	75.68
596 NATIONAL SPEAKER FUND		150.00	150.00
<b>Total 59 NATIONAL</b>	<b>1,282.68</b>	<b>2,965.00</b>	<b>2,975.68</b>
<b>60 EXPENSES - OTHER</b>			
601 DEPRECIATION/OFFICE EQUIP		300.00	300.00
<b>Total 60 EXPENSES - OTHER</b>	<b>-</b>	<b>300.00</b>	<b>300.00</b>
<b>Total Expenses</b>	<b>42,821.15</b>	<b>92,934.25</b>	<b>95,293.10</b>
<b>Net Operating Income</b>	<b>1,135.09</b>	<b>1,335.75</b>	<b>740.70</b>
<b>Net Income</b>	<b>1,135.09</b>	<b>1,335.75</b>	<b>740.70</b>